

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No.    )**

Filed by the Registrant   
Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement  
 **Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**  
 Definitive Proxy Statement  
 Definitive Additional Materials  
 Soliciting Material Pursuant to §240.14a-12

**Black Box Corporation**

(Name of Registrant as Specified In Its Charter)

**N/A**

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.  
 Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- 1) Title of each class of securities to which transaction applies: \_\_\_\_\_
- 2) Aggregate number of securities to which transaction applies: \_\_\_\_\_
- 3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11  
(set forth the amount on which the filing fee is calculated and state how it was determined): \_\_\_\_\_
- 4) Proposed maximum aggregate value of transaction: \_\_\_\_\_
- 5) Total fee paid: \_\_\_\_\_

- Fee paid previously with preliminary materials.
- Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
- 1) Amount Previously Paid: \_\_\_\_\_
  - 2) Form, Schedule or Registration Statement No.: \_\_\_\_\_
  - 3) Filing Party: \_\_\_\_\_
  - 4) Date Filed: \_\_\_\_\_



# BLACK BOX<sup>®</sup>

## NETWORK SERVICES



Building Integrated Communication Networks Worldwide

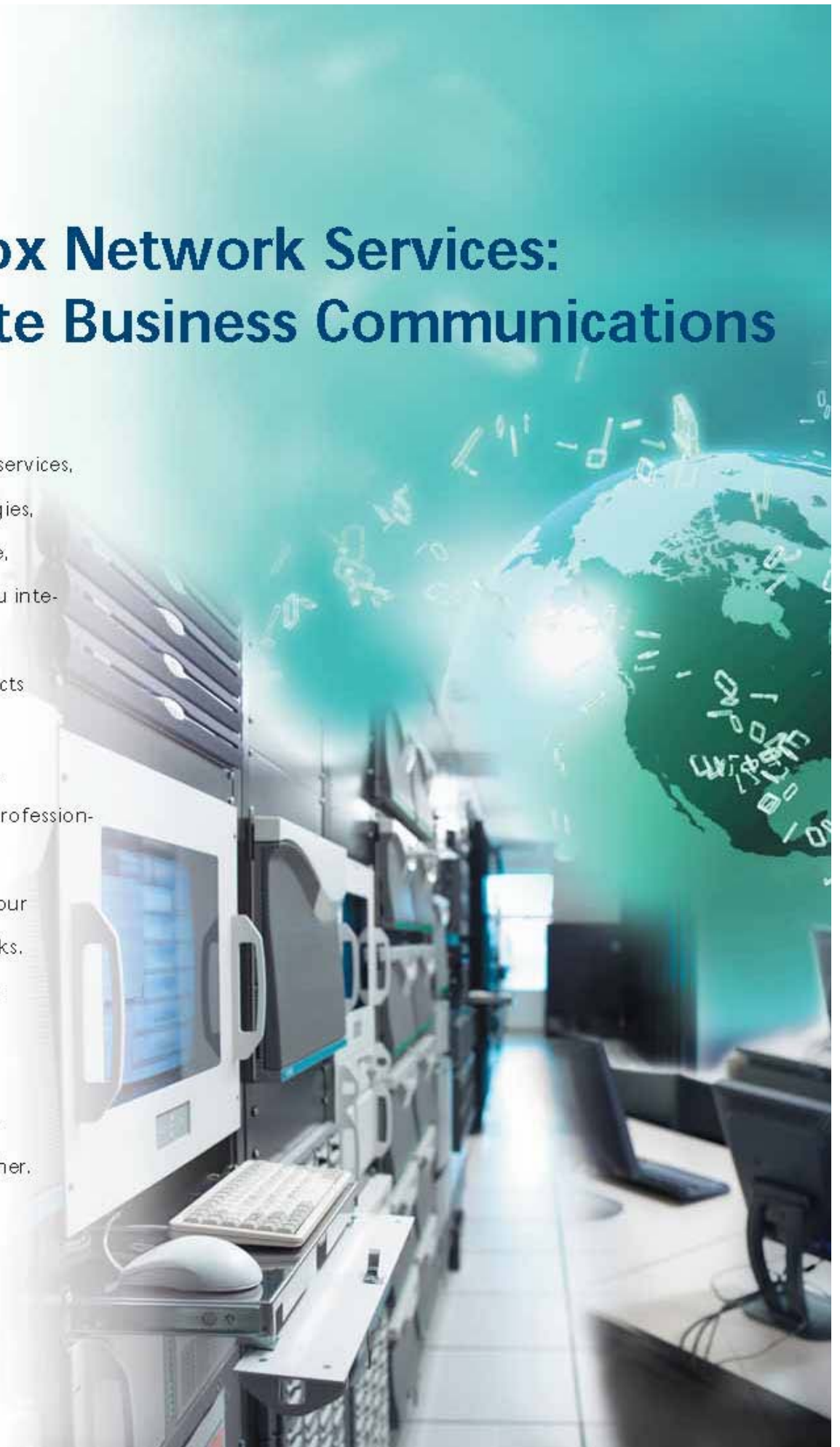


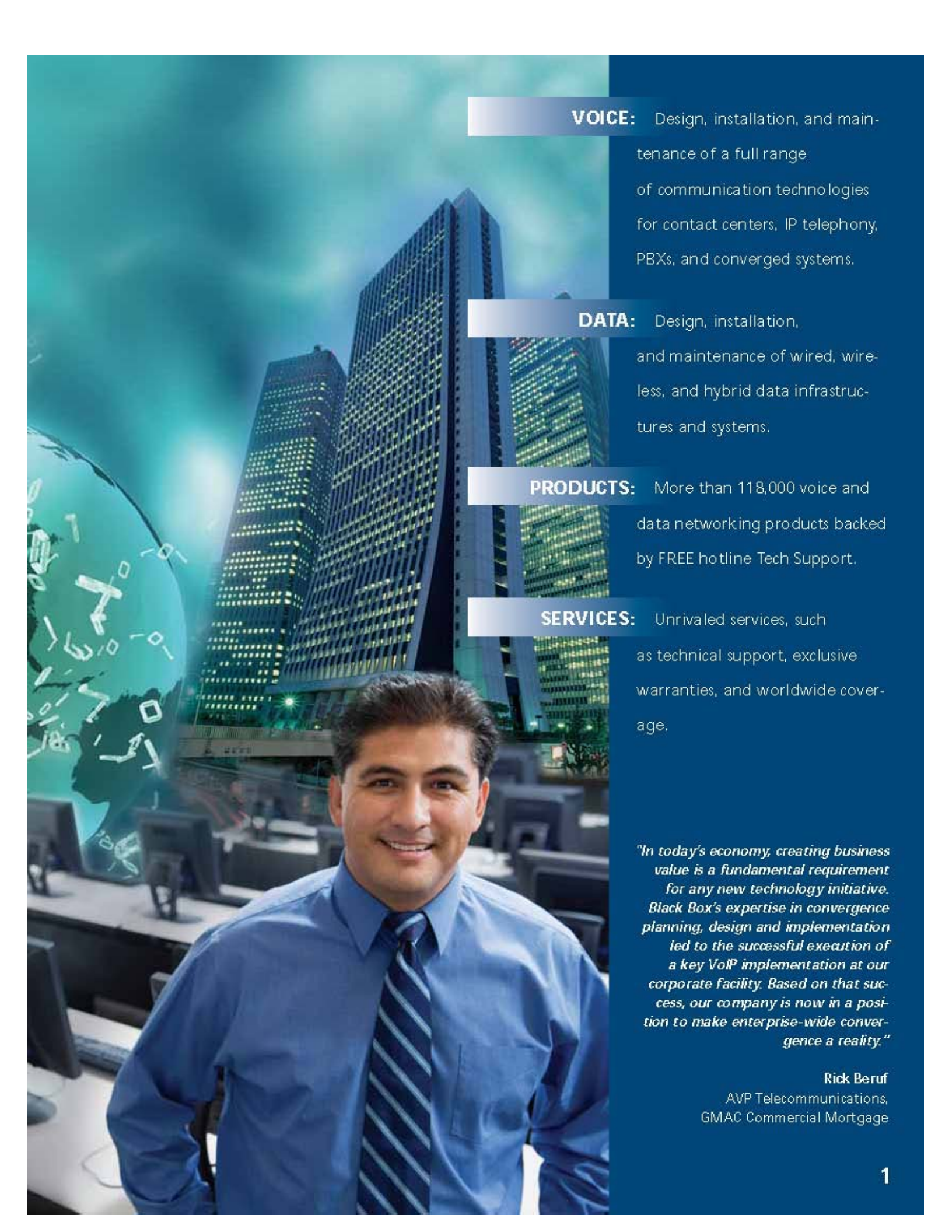
Voice • Data • Products • Services

# Black Box Network Services: Complete Business Communications

As a leader in voice services, convergence technologies, and data infrastructure, Black Box can offer you integrated voice, data, and networking products and services.

Based on your goals, our team of certified professionals can design, install, and maintain your voice and data networks. With 175,000 clients in 141 countries around the world, Black Box can help bring all your communications together.





**VOICE:** Design, installation, and maintenance of a full range of communication technologies for contact centers, IP telephony, PBXs, and converged systems.

**DATA:** Design, installation, and maintenance of wired, wireless, and hybrid data infrastructures and systems.

**PRODUCTS:** More than 118,000 voice and data networking products backed by FREE hotline Tech Support.

**SERVICES:** Unrivalled services, such as technical support, exclusive warranties, and worldwide coverage.

*"In today's economy, creating business value is a fundamental requirement for any new technology initiative. Black Box's expertise in convergence planning, design and implementation led to the successful execution of a key VoIP implementation at our corporate facility. Based on that success, our company is now in a position to make enterprise-wide convergence a reality."*

**Rick Beruf**  
AVP Telecommunications,  
GMAC Commercial Mortgage

# Voice Services

Speak with the strongest voice.

**The most comprehensive voice services.**

For the most options in voice technology, including convergence, contact centers, IP telephony, PBX technology, and unified communications, call Black Box, the largest independent provider of communications systems and telephony equipment.



## The world's largest voice services provider.

- Work with the largest independent voice services company supporting all leading systems, such as Nortel, Siemens, NEC, and more. Plus, Black Box is a Cisco Gold Partner.
- The top choice. More than 70% of the Fortune 100 use Black Box as their voice services provider.

### The voice of experience.

- Design, install, and support of telephony systems from every major voice communications technology provider.
- Millions of ports installed and serviced.
- More than 97% of trouble calls resolved without manufacturer assistance.
- 150 design engineers and 14,000+ certified service personnel.

### 24/7/365 service.

- Multiple U.S.-based call centers receive 36,000+ calls a month.
- Call center remote resolution is as high as 86%.
- Services include full maintenance and network management capabilities as well as long- and short-term staffing.

### Resale services for the value-minded.

- Choose from one of the largest selections of guaranteed refurbished telephony equipment, videoconferencing systems, components, and accessories.

### *Voice Services include:*

- Converged networks
- Unified communications
- Integrated IP telephony
- Voice over IP systems
- Telephony systems
- Contact centers
- Unified and advanced messaging
- Audio/videoconferencing
- Call center switching platforms
- Wireless voice systems
- Voice mail
- Intelligent pre-call routing
- Monitoring
- Remote diagnostics, management, and resolution
- Intercom and paging systems
- Interactive voice response and speech recognition
- Sound-masking
- Customized solutions
- Refurbished and new equipment



# Voice Services

The most options from one source.

The best system for *your* environment.

Why limit your choices? Black Box has partnerships and strategic relationships with all the leaders in voice communications technology so you'll be sure to get the system that's right for you.



## Black Box offers all the leading systems.

- Black Box is a **Nortel Elite Advantage** partner, the highest level Nortel offers. As an Authorized Nortel distributor, Black Box provides the full range of Nortel solutions, and services more than 2,000,000 ports a year.
- As a **Siemens Communications, Inc.** distributor, Black Box services nearly one million Siemens ports a year and can deliver Siemens HiPath Enterprise Solutions.
- Black Box is one of the top distributors of AVAYA systems and is an **AVAYA Communications Platinum Dealer**.
- As the largest independent **NEC** service provider, Black Box holds the largest number of NEC product line certifications in the country and services millions of lines.
- As a certified **Cisco® Gold Partner**, Black Box holds multiple certifications and is an IP Contact Center Enterprise Advanced Technology Provider.
- Black Box is a **Microsoft® Gold Certified Partner** and a **Microsoft Unified Messaging Practitioner Partner** in the U.S. and Canada.

*"I would like to thank your on-site technician and 24/7/365 call center representative for the fast and effective measures to get us taken care of. It's nice to know when a problem arises, we can count on someone to take care of it without hassles."*

**Jo Dee Douda**  
Deputy Director of Administrative Services, LRADAC



And more.

# Data Services

## The backbone of your business.

### End-to-end data networks.

Build and expand your network with our worldwide network services. You'll receive a complete data infrastructure, including the products and support that are the backbone of your network. From copper and fiber wired networks to wireless and hybrid systems, Black Box can install and maintain your local, national, and international data networks.

### Start-to-finish services.

- Design, installation, and maintenance for wired, wireless, and hybrid data network infrastructures.
- New installations and system upgrades.
- Moves/adds/changes, maintenance, and more.

### Work with the experts.

- The largest staff of Registered Communications Distribution Designers (RCDDs) and BICSI-trained and certified technicians anywhere!
- BLACK BOX® Master Technician courses.
- On-call 24/7/365 technical support.

### Superior service.

- ISO 9001:2000 certified quality management system.
- Comprehensive service and product warranties.

### One Source™ savings.

- Direct service with our own staff.
- PowerDollar\$ savings on BLACK BOX® products.

*"I picked the best company to be our partner in this huge undertaking. I am more than satisfied with the quality of work, services, and professionalism that the Black Box team has provided to Xbox in our efforts to establish multiple data sites."*

**Nicky Pike**  
Xbox Live Operations



*Data Services include:*

- Wired data networks
- Wireless data networks
- Hybrid wired/wireless data networks
- CATV and video systems
- Structured cabling

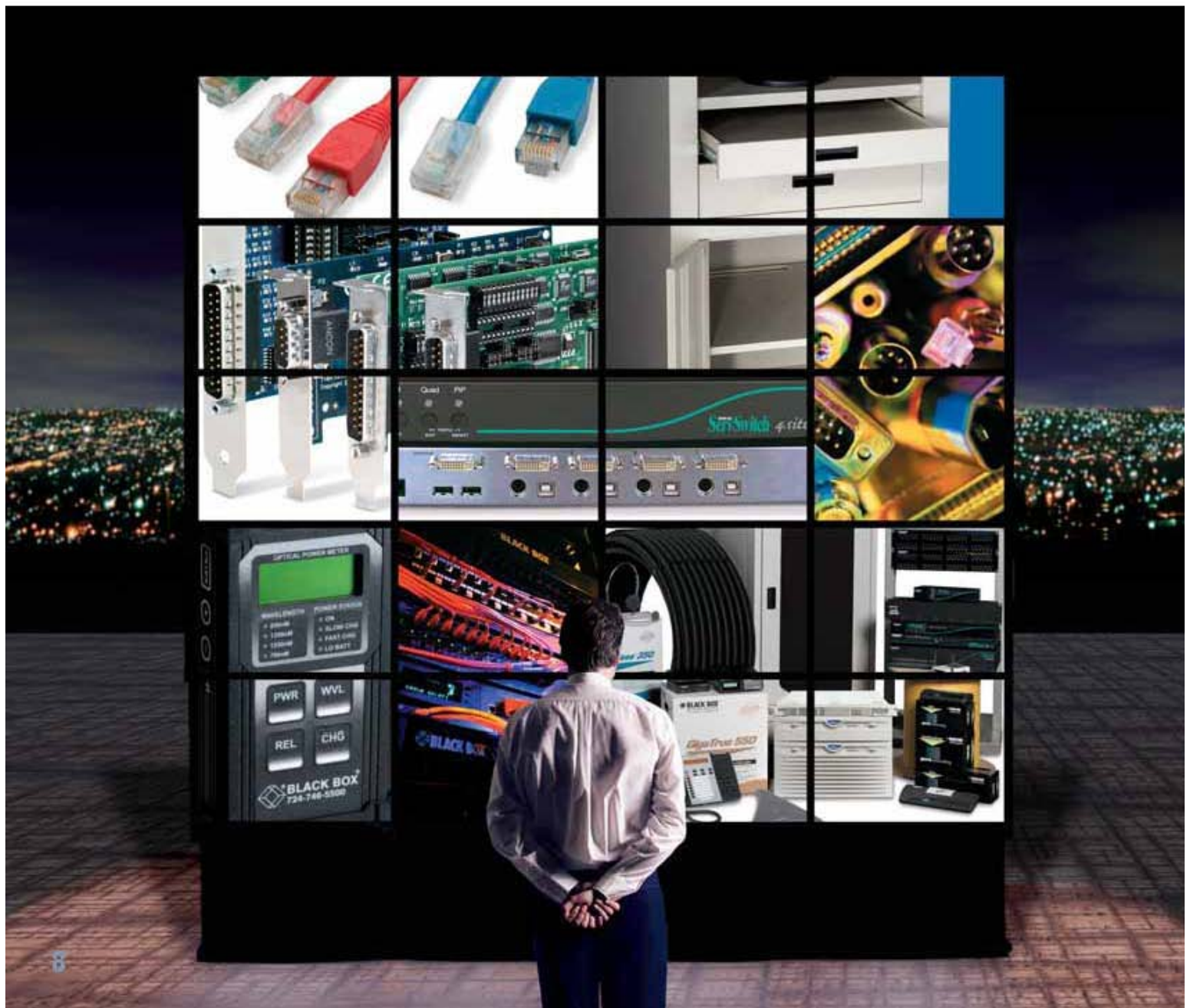


# Networking Products

Smart shopping: 118,000+ products

## The building blocks of your network.

From simple cables to complex switches, you'll find everything you need to expand, upgrade, and complete your network at Black Box. If you don't see what you need, ask! Black Box is the industry source for hard-to-find, custom, and everyday tried-and-true networking products.



## plus FREE support.

### Cables & Infrastructure.

- The best prices anywhere on CAT5e and CAT6 bulk cable!
- Complete end-to-end channel solutions with guaranteed-for-life performance.
- Complete data center solutions including cabinets, racks, and other infrastructure components.

### Multimedia & Presentation.

- Create dazzling digital signage presentations.
- Build fully integrated multimedia, multiscreen systems.
- Set up applications, such as point-of-purchase, hospitality, airports, schools, public buildings, trade shows, and more.

### KVM ServSwitch.

- Control multiple computers from a single KVM station.
- Mix and control computers from different platforms and even manage servers over IP!
- Choose from KVM switches, extenders, console trays, and more.

### Networking.

- Select from a full range of components ranging from home networks to global enterprise solutions.
- Build wired, wireless, and hybrid networks.
- For extreme conditions, choose industrial products.

### The best prices—guaranteed!



- Black Box will not be undersold! If you find the same or equivalent product at a lower price, we'll beat it with our own BLACK BOX® brand solution.
- Ask about other special discount programs for volume buyers, resellers, GSA buyers, and more!

*To see Black Box's comprehensive line of products, take a look at the award-winning BLACK BOX® Catalog or go to [blackbox.com](http://blackbox.com).*

- Cables & Infrastructure
- Testers & Tools
- Cabinets, Racks, & Furniture
- Power & Surge Protection
- Peripheral Switches & Sharers
- KVM ServSwitch™
- Multimedia & Presentation
- USB
- Converters
- Data Communications
- Wireless
- Networking
- Servers & Storage
- Voice Services
- Security

*"The crunch was on when the Black Box rep called back. She worked magic and was able to get the custom adapters out to us in two days—literally!"*

**Jaime Schisel**  
Instrument Specialist, Misys Healthcare System

# Black Box Services

## Our specialty: Tech Support.



### Voice and data network support.

- 24/7/365 U.S.-based call centers receive 36,000+ calls a month.
- Call center remote resolution is as high as 86%.
- Remote diagnostics and monitoring.
- On-site support for short- and long-term staffing, maintenance, and emergencies.
- Our techs boast certifications from more than 700 manufacturers.

### FREE 24/7/365 product hotline.

- FREE tech support hotline for our 118,000+ products—whether you buy or not!
- FAST service—we'll answer your call in 20 seconds or less!
- In-house advice—our hotline techs answer your calls directly from Black Box offices.

### blackbox.com.

- FREE, 24/7/365 support.
- Click on "Talk to a Tech," and an expert will call you in 20 seconds or less!
- Access Black Box Explains, Technology Overviews, and more.
- Design your own custom cables and adapters.

**Fast help! Black Box techs will answer your call in 20 seconds or less.**

*"Your tech support is the best I've ever encountered. Less than five minutes elapsed from the time I requested a call to the time my problem was solved. Thanks Black Box Tech Support."*

**Steven Strouse**  
Engineer/Scientist 5, The Boeing Company

# The best warranties.

## 24/7 Comprehensive Voice Coverage

- Receive 24/7 comprehensive coverage for the length of the manufacturer's product warranty or your service contract.

## Guaranteed-for-Life Structured Cabling

- With this exclusive program, you receive a 100% warranty on your BLACK BOX® brand structured cabling system— from products to performance.
- Your network is guaranteed to operate the application it was designed to support—for life!

## Certification Plus®

- If Black Box designs and installs your structured cabling system with materials from another vendor, we'll certify and guarantee your network application—for life!

## Fido Protection®

- Our exclusive warranty program protects many of your new Black Box products from accidental damage—even dog damage—for the life of the warranty.
- Many products, such as copper cables, manual switches, cabinets, and racks are guaranteed for life.



*Black Box gives you an umbrella of protection that guarantees your complete satisfaction.*

*"Shadow, my rottweiler/shepherd, chewed up my cable tester...Black Box didn't ask any questions and sent me a new unit without any hassle. When Black Box says Fido Protection, they mean it."*

**Eric Mueller**  
Mueller & Wister, Inc.

# Worldwide Coverage

## Working with you everywhere.

### Build your worldwide network with our worldwide network services.

- The largest footprint in the world serving 175,000 clients in 141 countries.
- Worry-free, multisite projects across the country and around the world.
- Seamless project coordination for one site or thousands of sites.
- Consistent top-quality workmanship and materials from site to site.



### ■ Black Box Service Coverage

For specific locations and contact information for all Black Box offices worldwide, go to [blackbox.com](http://blackbox.com)!

#### North & South America

Argentina  
Aruba  
Bahamas  
Barbados  
Bermuda  
Bolivia  
Brazil  
Canada  
Cayman Islands  
Chile  
Colombia  
Costa Rica  
Dominican Republic  
Ecuador  
El Salvador  
Grenada  
Guatemala  
Guyana  
Honduras  
Jamaica  
Mexico  
Netherlands  
  Antilles  
Panama  
Peru  
Puerto Rico  
Saint Helena  
Saint Lucia  
Trinidad & Tobago  
Turks & Caicos

United States  
Uruguay  
Venezuela  
Virgin Islands of Great Britain  
Virgin Islands of the U.S.

#### Europe, Africa, & Middle East

Algeria  
Andorra  
Angola  
Austria  
Bahrain  
Belgium  
Benin  
Bosnia & Herzegovina  
Burkina Faso  
Burundi  
Cameroon  
Cape Verde  
Channel Islands  
Congo (Zaire)  
Croatia  
Cyprus  
Czech Republic  
Denmark  
Egypt  
Estonia  
Finland  
France

Gabon  
Gambia  
Germany  
Ghana  
Gibraltar  
Greece  
Greenland  
Guinea  
Hungary  
Iceland  
Iraq  
Ireland  
  (Republic of Ireland)  
Israel  
Italy  
Ivory Coast  
Jordan  
Kenya  
Kuwait  
Latvia  
Lebanon  
Liechtenstein  
Lithuania  
Luxembourg  
Macedonia  
Madagascar  
Malta  
Monaco  
Morocco  
Netherlands  
Niger

Nigeria  
Norway  
Oman  
Poland  
Portugal  
Qatar  
Republic of South Africa  
Réunion  
Romania  
Russia  
San Marino  
Sao Tome & Principe  
Saudi Arabia  
Senegal  
Sierra Leone  
Slovakia  
Slovenia  
Spain  
Sweden  
Switzerland  
Tunisia  
Turkey  
Uganda  
United Arab Emirates  
United Kingdom  
Vatican City

#### Asia/Pacific Rim

Australia  
Bangladesh  
Brunei  
China  
Fiji  
French Polynesia  
Guam  
Hong Kong  
India  
Indonesia  
Japan  
Korea (South)  
Malaysia  
Mauritius  
Nepal  
New Caledonia  
New Zealand  
Northern Marianas Islands  
Pakistan  
Papua New Guinea  
Philippines  
Republic of Taiwan  
Singapore  
Sri Lanka  
Tajikistan  
Thailand  
Turkmenistan  
Vanuatu  
Vietnam

# Your business is our business!

Our business is to keep your business running smoothly, no matter what business you're in. With 175,000 clients in both the public and private sectors, Black Box has the experience that comes from building successful voice and data networks for more than 30 years.

## Black Box serves clients in all markets, including:

### Government

Local, State, Federal, Social Services,  
Utilities, Military

### Retail

National and International Chains, Shopping Malls,  
Department Stores, Specialty Shops, Grocery Chains

### Finance

Banks, Brokerages, Financial Houses, Credit Unions

### Business

Small, Medium, Fortune 500, Wholesale/Distribution

### Healthcare

Hospitals, Laboratories, Pharmaceuticals, Research,  
Biomedical

### Education

K through 12, Colleges and Universities

### Manufacturing/Heavy Industry

Petrochemical, Agricultural, Utilities, Automotive,  
High-Tech, Aeronautics, Consumer Goods, and More

### Transportation

Air, Rail, Trucking, Shipping,  
Public Systems

### Recreation

Theme Parks, Arenas, Stadiums,  
Sports Venues

### Hospitality

Hotels, Resorts, Casinos, Cruise Ships,  
Restaurants, Convention Centers

To find out how **Black Box** can help  
your business, call **724-746-5500**  
or go to **blackbox.com**.

 **BLACK BOX**  
NETWORK SERVICES





The "Voice" of the Industry



One Source™ for True DVH™ Tech Support  
724-746-5500

[blackbox.com](http://blackbox.com)