



**AUTHORIZED FEDERAL ACQUISITION SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

**SIN 132-8 PURCHASE OF EQUIPMENT**

FSC CLASS 7025 - INPUT/OUTPUT AND STORAGE DEVICES

- Network Equipment
- Other Communications Equipment

FSC CLASS 5995 - CABLE, CORD, AND WIRE ASSEMBLIES: COMMUNICATIONS EQUIPMENT

- Communications Equipment Cables

FSC CLASS 6015 - FIBER OPTIC CABLES

- Fiber Optic Cables

FSC CLASS 6145 - WIRE AND CABLE, ELECTRICAL

- Coaxial Cables

- Installation (FPDS Code N070) for Equipment Offered
- Deinstallation (FPDS N070)
- Reinstallation (FPDS N070)

NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply.

**SPECIAL ITEM NUMBER 132-9 PURCHASE OF USED OR REFURBISHED EQUIPMENT**

FSC Class 5805 - TELEPHONE AND TELEGRAPH EQUIPMENT

- Telephone Equipment
- Audio and Video Teleconferencing Equipment

**SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS (FPDS Code J070 - Maintenance and Repair Service)(Repair Parts/Spare Parts - See FSC Class for basic equipment)**

- Maintenance
- Repair Service
- Repair Parts/Spare Parts

**SIN 132-51 - INFORMATION TECHNOLOGY (IT) PROFESSIONAL SERVICES**

FPDS Code D301IT Facility Operation and Maintenance  
FPDS Code D302IT Systems Development Services  
FPDS Code D306IT Systems Analysis Services  
FPDS Code D307Automated Information Systems Design and Integration Services  
FPDS Code D308Programming Services  
FPDS Code D310IT Backup and Security Services  
FPDS Code D311IT Data Conversion Services  
FPDS Code D313Computer Aided Design/Computer Aided Manufacturing (CAD/CAM) Services  
FPDS Code D316IT Network Management Services  
FPDS Code D317Creation/Retrieval of IT Related Automated News Services, Data Services, or Other Information Services (All other information services belong under Schedule 76)  
FPDS Code D399Other Information Technology Services, Not Elsewhere Classified

**Note 1:** All non-professional labor categories must be incidental to and used solely to support hardware, software and/or professional services, and cannot be purchased separately.

**Note 2:** Offerors and Agencies are advised that the Group 70 – Information Technology Schedule is not to be used as a means to procure services which properly fall under the Brooks Act. These services include, but are not limited to, architectural, engineering, mapping, cartographic production, remote sensing, geographic information systems, and related services. FAR 36.6 distinguishes between mapping services of an A/E nature and mapping services which are not connected nor incidental to the traditionally accepted A/E Services.

**Note 3:** This solicitation is not intended to solicit for the reselling of IT Professional Services, except for the provision of implementation, maintenance, integration, or training services in direct support of a product. Under such circumstances the services must be performance by the publisher or manufacturer or one of their authorized agents.

**BLACK BOX CORPORATION OF PENNSYLVANIA**

1000 PARK DRIVE  
LAWRENCE, PA 15055  
724-746-5500 Phone  
724-746-0746 Fax  
[www.blackbox.com](http://www.blackbox.com)

Contract Number: **GS-35F-0158J**

Period Covered by Contract: **December 18, 1998 through December 17, 2013**

General Services Administration  
Federal Acquisition Service

Pricelist current through Modification **#PO-0716**, dated **November 18, 2011**.

Products and ordering information in this Authorized FAS Information Technology Schedule Pricelist are also available on the GSA *Advantage!* System. Agencies can browse GSA *Advantage!* by accessing the Federal Acquisition Service's Home Page via the Internet at <http://www.fss.gsa.gov>



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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Acquisition Service. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Acquisition Schedules, and to report accomplishments against these goals.

For orders exceeding the micro purchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Acquisition Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contains information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. GEOGRAPHIC SCOPE OF CONTRACT**

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*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

The Geographic Scope of Contract will be domestic delivery only

**2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION**

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Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

**BLACK BOX CORPORATION OF PENNSYLVANIA**

Order Department  
1000 Park Drive  
Lawrence, PA 15055  
724-746-5500

**OR:**

See **Authorized Dealers Listing** for Ordering Address and Contact Information for Resellers Authorized to sell the Black Box products and services.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

**BLACK BOX CORPORATION OF PENNSYLVANIA**

Order Department  
1000 Park Drive  
Lawrence, PA 15055  
724-873-6681  
ATTN: Cindy Coligan



When Authorized Dealers are allowed by the Contractor to bill ordering activities and accept payment, the order and/or payment must be in the name of the Contractor, in care of the Authorized Dealer.

3. LIABILITY FOR INJURY OR DAMAGE

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

4. STATISTICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279

Block 9: G. Order/Modification Under Federal Schedule
Block 16: Data Universal Numbering System (DUNS) Number: 08-225-4871
Block 30: Type of Contractor - C. Large Business
Block 31: Woman-Owned Small Business - No
Block 36: Contractor's Taxpayer Identification Number (TIN): 25-1272662

- 4a. CAGE Code: 59951
4b. Contractor has registered with the Central Contractor Registration Database.

5. FOB:

- Destination for standard delivery to the 48 contiguous states and Washington, D.C. irrespective of weight. Black Box will cover all shipping expenses on standard delivery to this geographic area.
• Destination for standard delivery to Alaska, Hawaii, Puerto Rico and U.S. Territories for products weighing 100 lbs. or less. Customer will be charged standard shipping expenses to Alaska, Hawaii, Puerto Rico and U.S. Territories for products that weigh more than 100 lbs.
• Customer will be charged for additional shipping expenses relating to expedited delivery regardless of destination or weight.

6. DELIVERY SCHEDULE

a. TIME OF DELIVERY: The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

Table with 2 columns: SPECIAL ITEM NUMBER and DELIVERY TIME (Days ARO). Rows include item numbers 132-8, 132-9, 132-12, 132-51 and their corresponding delivery times.

b. URGENT REQUIREMENTS: When the Federal Acquisition Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract. Ordering offices will be required to pay differential between freight charges and express charges where express deliveries are desired by the Government.

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**7. DISCOUNTS -- PRICES SHOWN ARE NET PRICES; BASIC DISCOUNTS HAVE BEEN DEDUCTED**

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- a. Prompt Payment: 0% - 30 days from receipt of invoice or date of acceptance, whichever is later.
- b. Quantity: None
- c. Dollar Volume: None
- d. Government Educational Institutions: Government Educational Institutions are offered the same discounts as all other Government customers.
- e. Other: 1% discount for purchases made with Government Purchase Card.

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**8. TRADE AGREEMENTS ACT OF 1979, AS AMENDED**

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All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

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**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING**

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Not Applicable

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**10. SMALL REQUIREMENTS**

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The minimum dollar value of orders to be issued is \$100.00.

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**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

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The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:

- Special Item Number 132-8 - Purchase of New Equipment
- Special Item Number 132-9 - Purchase of Used or Refurbished Equipment
- Special Item Number 132-12 - Maintenance of Equipment
- Special Item Number 132-51 - Information Technology (IT) Professional Services

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**12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

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Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

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**13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS REQUIREMENTS**

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Ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

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**13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS) Information**

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Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical

Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

### **13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS)**

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Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

### **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**

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- (a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.
- (b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.
- (c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.
- (d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.
- (e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.
- (f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.
- (g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.
- (h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

- (i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.
- (j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.
- (k) Overtime: For professional services, the labor rates in the Schedule should not vary by virtue of the Contractor having worked overtime. For services applicable to the Service Contract Act (as identified in the Schedule), the labor rates in the Schedule will vary as governed by labor laws (usually assessed a time and a half of the labor rate).

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**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES**

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Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

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**16. GSA Advantage!**

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GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

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**17. PURCHASE OF OPEN MARKET ITEMS**

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NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. Ordering Activities procuring open market items must follow FAR 8.401(d).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

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**18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

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- a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:
- (1) Time of delivery/installation quotations for individual orders;
  - (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
  - (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.
- b. The above is not intended to encompass items not currently covered by the GSA schedule contract.
- c. The maintenance/repair service provided is the standard commercial terms and conditions for the type of products and/or services awarded.

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**19. OVERSEAS ACTIVITIES**

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The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

Not Applicable

Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

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**20. BLANKET PURCHASE AGREEMENTS (BPAs)**

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The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

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**21. CONTRACTOR TEAM ARRANGEMENTS**

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Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

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**22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

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The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not

apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

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**23. SECTION 508 COMPLIANCE**

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If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following: [www.blackbox.com](http://www.blackbox.com)

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

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**24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES**

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Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

(a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and

(b) The following statement:

“This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.”

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**25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

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(a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.

(b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—

(1) For such period as the laws of the State in which this contract is to be performed prescribe; or

(2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.

(c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

**26. SOFTWARE INTEROPERABILITY.**

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Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

**27. ADVANCE PAYMENTS**

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A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)



**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY NEW EQUIPMENT(SPECIAL ITEM  
NUMBER 132-8) AND USED OR REFURBISHED EQUIPMENT (SPECIAL ITEM NUMBER 132-9)**

**1. MATERIAL AND WORKMANSHIP**

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All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

**2. ORDER**

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Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

**3. TRANSPORTATION OF EQUIPMENT**

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FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

When deliveries are made to destinations outside the 48 contiguous States, i.e., Alaska, Hawaii, the Commonwealth of Puerto Rico, and such overseas locations as specified, and are not covered, the following conditions will apply:

Delivery will be f.o.b. inland carrier, point of exportation (FAR 52.247-38), with the transportation charges to be paid by the ordering activity from the point of exportation to destination in Alaska, Hawaii, the Commonwealth of Puerto Rico, and such overseas locations specified, as designated by the ordering office. The Contractor shall add the actual cost of transportation to destination from the point of exportation in the 48 contiguous States nearest to the designated destination. Such costs will, in all cases, be based upon the lowest regularly established rates on file with the Interstate Commerce Commission, the U.S. Maritime Commission (if shipped by water), or any State regulatory body, or those published by the U.S. Postal Service; and must be supported by paid freight or express receipt or by a statement of parcel post charges including weight of shipment.

The right is reserved to ordering activities to furnish Government bills of lading.

Ordering activities will be required to pay differential between freight charges and express charges where express deliveries are desired by the ordering activity.

**4. INSTALLATION AND TECHNICAL SERVICES**

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a. INSTALLATION. When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule:

Self-Installable

b. INSTALLATION, DEINSTALLATION, REINSTALLATION. The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the

construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

- c. OPERATING AND MAINTENANCE MANUALS. The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

### REMOTE / DIAL-UP / INSTALLATION RATES

SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
		<b>Remote / Dial-Up Services</b>	
132-8	PBX-HD	PBX Helpdesk, Per Hour M-F 8-6 EST (1)	\$119.65
132-8	KTS-HD	Key System Helpdesk, Per Hour M-F 8-6 EST (1)	\$110.08
132-8	CTI-HD	Applications Helpdesk, Per Hour M-F 8-6 EST(1)	\$129.22
132-8	REMOTE-HD	Remote Admin Helpdesk M-F 8-6 EST(1)	\$119.65
132-8	WIN-HD	NT System Helpdesk, Per Hour M-F 8-6 EST(1)	\$191.44
132-8	EMER-HDT	Emergency Helpdesk (Telephony), Per OT/Holiday Hour	\$239.29
132-8	EMER-HAD	Emergency Helpdesk (Windows/Linux/Network), Per OT/Holiday Hour	\$287.15
		<i>(1) For Non-Maintenance/Non-Warranty Customers</i>	
		<b>KTS Installation Services</b>	
132-8	KTS-1M	CPU & 1st Module (includes misc. instl HW)	\$717.88
132-8	KTS-AM	Additional Modules (includes misc. instl HW)	\$287.15
132-8	KTS-T1	T1, Fractional T1, BRI (Key System Only)	\$478.59
		<b>PBX Installation Services</b>	
132-8	LM-INST	Large PBX Module (includes misc. instl HW)	\$2,871.54
132-8	MRM-INST	Mid Range PBX Module (includes misc. instl HW)	\$2,392.95
132-8	PBX-TEL	Telephone, Per Set (label, install, test)	\$33.50
132-8	PBX-TEL-E	Test & Label Existing Telephone or other analog device	\$14.36
132-8	PBX-T1	T1, ISDN-PRI, CCIS	\$957.18
132-8	CM-H	Centralized Management (Host)	\$1,435.77
132-8	CM-N	Centralized Management Integration Per Node	\$957.18
132-8	CAS-H	Call Accounting Interface (Host)	\$574.31
132-8	CAS-R	Call Accounting (Remote), per site	\$287.15
132-8	CAS-SPE	SPE Modules, per module	\$287.15
132-8	PC-MAT	Install SW & Configure User Provided PC for MAT operation	\$287.15
		<b>VoiceMail Installation Services</b>	
		<i>Voicemail Number of Ports</i>	

SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
132-8	VMM-2-4C	2-4 Ports, Card based	\$478.59
132-8	VMM-2-4S	2-4 Ports, Server based	\$717.88
132-8	VMM-6-8C	6-8 Ports, Card based	\$717.88
132-8	VMM-6-8S	6-8 Ports, Server based	\$957.18
132-8	VMM-12-16	12-16 Ports, Server based	\$1,435.77
132-8	VMM-INT	Voicemail Integration (user provided VMS, PBX programming only)	\$574.31
		<i>Voicemail (Windows/Linux), Number of Ports</i>	
132-8	WLVM-2-8	2-8 Ports, Server based	\$1,435.77
132-8	WLVM-9-16	9-16 Ports, Server based	\$1,914.36
132-8	WLVM-18-24	18-24 Ports, Server based	\$2,392.95
132-8	WLVM-28-32	28-32 Ports, Server based	\$2,632.24
132-8	WLVM-36-40	36-40 Ports, Server based	\$3,421.91
132-8	WLVM-44-48	44-48 Ports, Server based	\$4,738.04
132-8	WLVM-52-56	52-56 Ports, Server based	\$5,264.48
132-8	WLVM-56PLUS	Over 56 Ports, add per port	\$89.50
132-8	WLVM-ING	Voicemail Integration (user provided VMS, PBX programming only)	\$717.88
		<b>Telephony based Networking Installation Services</b>	
132-8	NNP-500	Network Numbering Plan Up to 500 Users	\$478.59
132-8	NNP-1500	Network Numbering Plan 501-1500 Users, add per additional user	\$0.48
132-8	NNP-3000	Network Numbering Plan 501-3000 Users, add per additional user	\$0.43
132-8	NNP-PLUS	Network Numbering Plan Over 3000 Users, add per additional user	\$0.38
132-8	CSVC-HOST	Centralized Services (Host) per service	\$574.31
132-8	CSVC-REM	Centralized Services (Remote) per service, per location	\$287.15
		<b>ACD System Installation Services</b>	
		<i>Number of Agent Positions (not to exceed)</i>	
132-8	ACD-20	20 Positions	\$574.31
132-8	ACD-40	40 Positions	\$641.31
132-8	ACD-50	50 Positions	\$674.81
132-8	ACD-80	80 Positions	\$775.31
132-8	ACD-100	100 Positions	\$842.32
132-8	ACD-200	200 Positions	\$1,177.33
132-8	ACD-300	300 Positions	\$1,512.34
132-8	ACD-400	400 Positions	\$1,847.36
132-8	ACD-PLUS	Above 400, per agent positions	\$3.35
132-8	ACD-MISL	Management Information System (MIS)	\$1,435.77
132-8	ACD-SUPV	Supervisor Terminal, additional	\$574.31
132-8	ACD-WALL	Wallboard	\$335.01

SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
		<b>IVR Installation Services</b>	
132-8	IVR-8	Up to 8 Ports	\$2,010.08
132-8	IVR-16	8-16 Ports	\$2,297.23
		<b>LAN Interface Services</b>	
132-8	DSU-CONFIG	Configure DSU/CSU (D&I) LAN Interface	\$1,435.77
132-8	BRI-CONFIG	Configure BRI (LAN) Interface	\$1,435.77
		<b>CTI Applications (TSAPI/TAPI/OAI) Installation Services</b>	
132-8	OAI-INST	OAI/TSAPI/TAPI Platform	\$717.88
132-8	TAPI-INST	TAPI LINK (Windows/Linux Platform)	\$1,435.77
132-8	OAI-HOST	OAI Application (Host)	\$574.31
132-8	OAI-DB	OAI Application Database, per Assignable Port	\$3.59
132-8	CTI-DESK10	Install & Configure CTI Desktop Client SW (10 Clients), PC ready w/o conflicts	\$382.87
132-8	CTI-PC	Configure Desktop PC for CTI App.	\$143.58
132-8	CTI-DESK-1ADD	Install & Configure CTI Desktop Client SW (1 Addl. Clients), PC ready w/o conflicts	\$29.91
132-8	CTI-DESK-10ADD	Install & Configure CTI Desktop Client SW (10 Addl. Clients), PC ready w/o conflicts	\$287.15
		<b>Training</b>	
		<i>User Training, Including Telephone, ATTCOM, Voicemail, CTI Apps.</i>	
132-8	UT-10	0-10 Users	\$14.36
132-8	UT-25	11-25 Users	\$11.49
132-8	UT-50	26-50 Users	\$9.57
132-8	UT-75	51-75 Users	\$8.61
132-8	UT-150	76-150 Users	\$7.66
132-8	UT-PLUS	151 and Above	\$6.70
		<i>There is a \$250.00 per day minimum charge</i>	
		<i>Administrator Training, per day, limit 3 students / class / day</i>	
132-8	AT-TEL	Telephone System (Per Class Price)	\$670.03
132-8	AT-VMS	Voicemail System (Per Class Price)	\$670.03
132-8	AT-CAS	Call Accounting System (Per Class Price)	\$670.03
132-8	AT-OAI	OAI or IVR Application (Per Class Price)	\$670.03
132-8	AT-ACD	ACD Supervisor (Per Class Price)	\$670.03

**5. INSPECTION/ACCEPTANCE**

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The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its post acceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

**6. WARRANTY**

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- a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. Limitation of Liability. Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.
- c. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows:

BLACK BOX CORPORATION OF PENNSYLVANIA  
Returns Department  
1000 Park Drive  
Lawrence, PA 15055  
724-746-5500

**7. PURCHASE PRICE FOR ORDERED EQUIPMENT**

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The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

**8. RESPONSIBILITIES OF THE CONTRACTOR**

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The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

**9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT**

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When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**BLACK BOX RESALE SERVICES REMANUFACTURED TELECOM AND DATA EQUIPMENT**

SIN	Item ID	Description	GSA Catalog Price w/IFF	COO	Warra nty
132-9	X69671	OPTISET E ADVANCE PLUS BLK	\$45.98	Germany	2 Year
132-9	XM2008DIBI NL	MERIDIAN M2008 BASIC W/DISP INLINE POWER BLACK	\$55.00	Mexico	2 Year
132-9	XM2008DIBS INL	MERIDIAN M2008 DISPLAY SPEAKER HANDSFREE INLINE BLACK	\$56.37	Mexico	2 Year
132-9	XM2616AINL	MERIDIAN M2616 BASIC INLINE POWER ASH	\$48.86	Mexico	2 Year
132-9	XM2616DIAI NL	MERIDIAN M2616 DISPLAY INLINE POWER ASH	\$53.71	Mexico	2 Year
132-9	XM2616DIB	MERIDIAN M2616 W/DISPLAY BLACK	\$49.31	Mexico	2 Year
132-9	XM2616DIBI NL	MERIDIAN M2616 W/DISPLAY INLINE POWER BLACK	\$53.71	Mexico	2 Year
132-9	XM3903R3C	MERIDIAN M3903 DIGITAL ENHANCED R3 CHARCOAL	\$69.83	Mexico	2 Year
132-9	XM3904R3C	MERIDIAN M3904 PROFESSIONAL SET R3 CHARCOAL	\$94.55	Mexico	2 Year
132-9	XM5208B	CENTREX M5208 W/DISPLAY BLACK	\$64.00	Canada	2 Year
132-9	XM5216B	CENTREX M5216 ACD DISPLAY BLACK	\$97.57	Canada	2 Year
132-9	XM522B*	CENTREX 22 BTN EXPANSION MOD BLACK	\$78.73	Canada	2 Year
132-9	XM7208B	NORSTAR M7208 SET - BLACK	\$53.09	Canada	2 Year
132-9	XM7310B	NORSTAR M7310 SET - BLACK	\$80.40	Canada	2 Year
132-9	XM7324B	NORSTAR M7324 SET - BLACK	\$65.49	Canada	2 Year
132-9	XM8009A	M8009 BUSINESS SET - ASH	\$43.43	Canada	2 Year
132-9	XM8009B	M8009 BUSINESS SET - BLACK	\$45.43	Canada	2 Year
132-9	X66408	ROLM PHONE 624SL GRAY	\$42.89	USA	2 Year
132-9	X69662	OPTISET E STANDARD GRAY	\$49.15	Germany	2 Year
132-9	X69664	OPTISET E ADVANCE PLUS GRAY	\$49.92	Germany	2 Year
132-9	X69688	OPTISET E KEY MODULE US GRAY	\$41.43	Germany	2 Year
132-9	X69907	OPTIPOINT 500 STANDARD MANGAN	\$70.54	Germany	2 Year
132-9	X69909	OPTIPOINT 500 ADVANCE MANGAN	\$80.73	Germany	2 Year
132-9	XT7208C	NORSTAR/BCM T7208 CHARCOAL	\$69.37	Canada	2 Year

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR  
SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT (AFTER EXPIRATION OF GUARANTEE/WARRANTY  
PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED  
BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT  
(SPECIAL ITEM NUMBER 132-12)**

**1. SERVICE AREAS**

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Repair services for Items purchased from catalog will be performed at the Contractor's plant listed below:

BLACK BOX CORPORATION OF PENNSYLVANIA  
1000 Park Drive  
Lawrence, PA 15055  
Technical Support  
724-746-5505

To arrange for service on telecommunication equipment, please call 877.429.2375 (24/7)

**2. ORDER**

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- a. Orders: Agencies may use blanket purchase orders, individual purchase orders, or small order procedures for ordering repair and maintenance service under this contract. Blanket purchase orders shall not extend beyond the end of the contract period. Written orders, EDI orders, credit card orders or, in the case of BPAs or BOAs, telephone orders are permissible.
- b. Contractor Obligations. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time. Maintenance service shall commence on a mutually agreed upon date, which shall be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.
- c. Discontinuance. Maintenance may be discontinued by the Government on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the Government may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.
- d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30<sup>th</sup> of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.
- e. Cross-year Funding Within Contract Period. Where an ordering office's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering office may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- f. Notification of Termination. Ordering offices should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance services, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

### **3. LOSS OR DAMAGE**

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When the contractor removes equipment to his establishment for repairs, the contractor shall be responsible for any damage or loss, from the time the equipment is removed from the Government installation, until the equipment is returned to such installation.

### **4. SCOPE**

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- a. Covered Maintenance. The Contractor shall provide maintenance for all equipment listed herein, as requested by the Government agency during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
- (1) Maintenance. The Contractor shall provide maintenance (labor and parts) at the prices shown in the price list below and shall keep the equipment in good operating condition. Maintenance service shall consist of Preventative Maintenance (if normally provided for the equipment) and Remedial Maintenance, as defined below.
  - (2) Preventative Maintenance (PM). Preventative Maintenance is that maintenance, performed by the Contractor, which is designed to keep the equipment in proper operating condition and which is performed on a scheduled basis. The Contractor shall also specify, in writing, the frequency and duration of the preventative maintenance required for the equipment listed in the order, and the Government shall specify the schedule for the performance of the preventative maintenance. A PM schedule may be modified by mutual agreement.
  - (3) Remedial Maintenance (RM). Remedial Maintenance is that maintenance, performed by the contractor, which results from equipment failure, and which is performed as required on an unscheduled basis. Remedial Maintenance shall be performed after notification that the equipment is inoperative.  
  
The contractor shall provide the Government with a designated point of contact and shall make arrangements to enable the contractor's maintenance representative to receive such notification.
  - (4) Principal Period of Maintenance (PPM). The basic monthly maintenance charges set forth in the price list shall entitle the Government to maintenance service during a Principal Period of Maintenance. "Principal Period of Maintenance" is defined as any eight consecutive hours per day, plus an official meal period not to exceed one hour per day, Mondays through Fridays, excluding holidays observed at the Government installation. The PPM is typically 8:00 am to 5:00 p.m., Monday through Friday, local time.
- b. Operating Condition. Equipment placed under maintenance service shall be in good operating condition.
- (1) If the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order, the costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor..
  - (2) If the equipment was not under the Contractor's guarantee/warranty or maintenance responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the Government, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).
  - (3) The Government shall provide to the Contractor a certificate of maintainability issued by the Original Equipment Manufacturer (OEM) prior to assumption of maintenance responsibility by the Contractor.

**5. RESPONSIBILITIES OF THE GOVERNMENT**

- a. Government Repair. Government personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b. Contractor Access. Subject to security regulations, the Government shall permit access to the equipment which is to be maintained or repaired.

**6. RESPONSIBILITIES OF THE CONTRACTOR**

- a. The contractor shall always be responsive to the Government's repair service needs. The contractor shall perform all repair services which are ordered by the Government during the contract term.
- b. Only new, standard parts shall be used in effecting repairs. Parts which have been replaced shall remain the property of the Government, except when the Government concludes that an appropriate allowance is obtained for such defective parts.
- c. GUARANTEE. All repair work will be unconditionally guaranteed for a period of ninety (90) calendar days.

**7. MAINTENANCE RATE PROVISIONS**

- a. Contractor Costs. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the Government.
- b. Regular Hours. The basic monthly rate for each make and model of equipment shall entitle the Government to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the Government location.
- c. Maintenance Rates. The following Maintenance Rates apply for any maintenance ordered under this contract.

<b>MAINTENANCE RATE TABLE</b>		
<b>Item Description</b>	<b>Warranty</b>	<b>Per Port GSA Price</b>
Telephone – All (includes port and telephone set)	1 year	\$ 3.49
Customer-Provided Telephones – PBX Maintenance Only	1 year	\$ 1.75
Attendant Consoles	1 year	\$ 3.49
DSS/BLF Units	1 year	\$ 3.49
Off Premise Extensions	1 year	\$ 3.49
Central Office (CO) Lines	1 year	\$ 3.49
Tie Lines	1 year	\$ 3.49
Central Office (CO) Trunks	1 year	\$ 3.49
Maintenance Terminals	1 year	\$ 17.46
Printers	1 year	\$ 8.73
Modems	1 year	\$ 3.49

**INFORMATION TECHNOLOGY  
 TELEPHONE SYSTEM MAINTENANCE RATES**

SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
		<b>TELEPHONE SYSTEM MAINTENANCE (1)</b>	
		<b>MAINTENANCE (ON-CALL) Standard Coverage 8-5 M-F</b>	
		<i>Number of Ports (1)</i>	
132-12	MCALL-50	0-50 Equipped Ports (Monthly Rate/Port)	\$3.35
132-12	MCALL-100	51-100 Equipped Ports (Monthly Rate/Port)	\$2.87
132-12	MCALL-150	101-150 Equipped Ports (Monthly Rate/Port)	\$2.63
132-12	MCALL-250	151-250 Equipped Ports (Monthly Rate/Port)	\$2.39
132-12	MCALL-500	251-500 Equipped Ports (Monthly Rate/Port)	\$2.15
132-12	MCALL-PLUS	Over 500 Equipped Ports (Monthly Rate/Port)	\$1.91
132-12	MCALL-24-7	Full Coverage 24x7 (added per configured port) (Monthly Rate/Port)	\$0.48
132-12	MCALL-CPU	Redundant CPU - add (Monthly Rate/Port)	\$0.24
132-12	MCALL_MAT	Maintenance Position (Monthly Rate/Port)	\$28.72
132-12	MCALL-CE	Common Equipment only (No Telephones) - deduct (Monthly Rate/Port)	\$0.48
		<b>Telephone System Maintenance (1)</b>	
		<b>MAINTENANCE (WITH ON-SITE TECH) Standard Coverage 8-5 M-F</b>	
		<i>Number of Ports (1)</i>	
132-12	MTECH-50	0-50 Equipped Ports (Monthly Rate/Port)	\$2.68
132-12	MTECH-100	51-100 Equipped Ports (Monthly Rate/Port)	\$2.30
132-12	MTECH-150	101-150 Equipped Ports (Monthly Rate/Port)	\$2.11
132-12	MTECH-250	151-250 Equipped Ports (Monthly Rate/Port)	\$1.91
132-12	MTECH-500	251-500 Equipped Ports (Monthly Rate/Port)	\$1.72
132-12	MTECH-PLUS	Over 500 Equipped Ports (Monthly Rate/Port)	\$1.53
132-12	MTECH-24-7	Full Coverage 24x7 (added per configured port) (Monthly Rate/Port)	\$0.38
132-12	MTECH-CPU	Redundant CPU - add (Monthly Rate/Port)	\$0.19
132-12	MTECH-CE	Common Equipment only (No Telephones) - deduct (Monthly Rate/Port)	\$0.38
132-12	MTECH-MAT	Maintenance Position (Monthly Rate/Port)	\$22.97
		<i>(1) Ports = Trunk, Station, Register/Sender, Announcement Trunk, Conference, Attendant Console, etc.</i>	
		<b>Voice Mail Maintenance</b>	
		<i>Number of Ports (1)</i>	
132-12	VMM-2	2 Ports (Monthly Rate/Port)	\$44.99
132-12	VMM-4	4 Ports (Monthly Rate/Port)	\$53.60
132-12	VMM-6	6 Ports (Monthly Rate/Port)	\$74.66
132-12	VMM-8	8 Ports (Monthly Rate/Port)	\$91.89



SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
132-12	VMM-12	12 Ports (Monthly Rate/Port)	\$156.26
132-12	VMM-16	16 Ports (Monthly Rate/Port)	\$207.52
132-12	VMM-24	24 Ports (Monthly Rate/Port)	\$310.03
132-12	VMM-36	36 Ports (Monthly Rate/Port)	\$463.80
132-12	VMM-PLUS	Over 36 Ports (per additional Port) (Monthly Rate/Port)	\$12.68
132-12	VMM-UMC	Unified Messaging Client (per client add) (Monthly Rate/Port)	\$0.72
132-12	UM-INTEG	Unified Messaging Integration (add) (Monthly Rate/Port)	\$49.77
132-12	VMM-24-7	7 Day, 24 Hour Coverage (Monthly Rate/Port)	
132-12	TE-01	Telephone – All (includes port and telephone set) (price per port)	\$ 3.49
132-12	TE-02	Attendant Consoles	\$ 3.49
132-12	TE-03	Maintenance Terminals	\$ 17.46
132-12	TE-04	Printers	\$ 8.73
132-12	TE-05	Modems	\$ 3.49
		<b>On-Site Maintenance Labor Category</b>	
132-12	CA-L1	Wire/Cable Technician I (Per Month)	\$5,972.80
132-12	CA-L2	Wire/Cable Technicain II (Per Month)	\$7,465.99
132-12	OSM-L1	Telephone Technician (Per Month)	\$9,705.79
132-12	OSM-L2	Certified Telephone Technician (Per Month)	\$14,185.39
132-12	OSM-L3	Telecom Field Svc Engineer I (Per Month)	\$14,931.99
132-12	OSM-L4	Telecom Field Svc Engineer II (Per Month)	\$18,664.99
132-12	OSM-VEH	ON-SITE Maintenance Vehicle (Per Month)	\$526.45
		<b>All LEVELS - Support includes:</b>	
		<i>Test Equipment and Tools</i>	
		<i>On-Site maintenance and repairs (less hardware)</i>	
		<i>On-Site Moves, Adds &amp; Changes (less hardware)</i>	
		<i>On-Site Help Desk Support</i>	
		<i>On-Site remedial &amp; new employee training</i>	
		<b>EQUIPMENT REPAIR</b>	
132-12		Monday - Friday 8-5 (Within BB TSM Office)	\$90.93
132-12		After Hours (Within BB TSM Office)	\$136.40
132-12		Weekend/Holiday (Within BB TSM Office)	\$181.86
		<b>EQUIPMENT REPAIR</b>	
132-12		Monday - Friday 8-5 (Within Service Area)	\$90.93
132-12		After Hours (Within Service Area)	\$136.40
132-12		Weekend/Holiday (Within Service Area)	\$181.86
		<b>EQUIPMENT REPAIR</b>	
132-12		Monday - Friday 8-5 (Outside Service Area)	\$95.72
132-12		After Hours (Outside Service Area)	\$143.58
132-12		Weekend/Holiday (Outside Service Area)	\$191.44



SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
132-12		Minimum Charge (1 HOUR) Trip Charge w/in Service Area	\$33.50
132-12		Minimum Charge (1 HOUR) Trip Charge Outside Service Area	\$95.72

d. Travel and Transportation.

- (1) If the ordering activity orders maintenance service in an established Contractor Service Area, the Contractor will not invoice the ordering activity for travel or transportation costs.
- (2) If the Government orders maintenance service in areas outside an established Contractor Service Area, the Contractor will invoice the Government for reasonable travel and transportation costs required for travel to and from the Government site. The prices charged will not exceed the Government JTR per diem rates at the Government location plus the actual costs of air transportation. If automobile travel is used, the Contractor will charge the then prevailing standard Government mileage rate. Estimates of travel costs will be provided to the Government at the time of the order.

e. Quantity Discounts. Quantity discounts may be available for maintenance services if the Government orders maintenance for multiple equipment items owned and/or leased by a Government agency. These discounts are negotiated on a case-by-case basis depending on the location being served.

**8. REPAIR RATE PROVISIONS**

a. CHARGES. For Black Box products out of warranty, repair services are available upon return of the product, shipping prepaid, to the Lawrence, PA factory. Repair price is calculated at 30% of the current list price.

b. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

- (a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.
- (b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation, instruction and a Return Authorization (RA) Number.
- (c) Factory Repair Service: The ordering activity returns a unit(s) to BLACK BOX CORPORATION OF PENNSYLVANIA, headquarters where they are repaired, tested and returned to the ordering activity in good operating condition. The factory provides service ranging from basic repairs and upgrades through major refurbishment.

Factory Repairs: Services required to restore malfunctioning or inoperative equipment to normal working conditions.

Factory Upgrades: Services required to implement specific equipment enhancements such as the addition of an interface board to the chassis.

Services required to restore older equipment to current revision performance levels.

For products out of warranty, repair services are available upon return of the product, shipping prepaid, to the Lawrence, PA, factory. Repair price is calculated at 30% of the current list price.

Response Time: BLACK BOX CORPORATION OF PENNSYLVANIA guarantees repair turn-around time not to exceed fifteen (15) working days from the date of receipt of the product at the BLACK BOX CORPORATION OF PENNSYLVANIA factory.

## **9. REPAIR PARTS**

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- a. Prices. For Black Box products out of warranty, repair services are available upon return of the product, shipping prepaid, to the Lawrence, PA, factory. Repair price is calculated at 30% of the current list price. All parts, furnished as spares or as repair parts in connection with the repair of equipment shall be new, standard parts manufactured by the equipment manufacturer.
- b. Guarantee. All parts, furnished either as spares or repair parts in connection with the repair of equipment, will be unconditionally guaranteed for a period of ninety (90) days.

## **10. INVOICES AND PAYMENT**

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- a. Maintenance Service.
  - (1) Invoices for maintenance service shall be submitted by the Contractor on a monthly basis after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.
  - (2) Payment for maintenance services of less than one month's duration shall be prorated at 1/30<sup>th</sup> of the monthly rate for each calendar day.
- b. Repair Service. Invoices for repair service shall be submitted by the contractor as soon as possible after completion of the work. Payment under blanket purchase orders will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each Government office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**TERMS AND CONDITIONS APPLICABLE TO INFORMATION TECHNOLOGY (IT)  
PROFESSIONAL SERVICES (SPECIAL ITEM NUMBER 132-51)**

**1. SCOPE**

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- a. The prices, terms and conditions stated under Special Item Number 132-51 Information Technology Professional Services apply exclusively to IT Services within the scope of this Information Technology Schedule.
- b. The Contractor shall provide services at the Contractor's facility and/or at the ordering activity location, as agreed to by the Contractor and the ordering activity.

**2. PERFORMANCE INCENTIVES**

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- a. Performance incentives may be agreed upon between the Contractor and the ordering activity on individual fixed price orders or Blanket Purchase Agreements under this contract.
- b. The ordering activity must establish a maximum performance incentive price for these services and/or total solutions on individual orders or Blanket Purchase Agreements.
- c. Incentives should be designed to relate results achieved by the contractor to specified targets. To the maximum extent practicable, ordering activities shall consider establishing incentives where performance is critical to the ordering activity's mission and incentives are likely to motivate the contractor. Incentives shall be based on objectively measurable tasks.

**3. ORDER**

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- a. Agencies may use written orders, EDI orders, blanket purchase agreements, individual purchase orders, or task orders for ordering services under this contract. Blanket Purchase Agreements shall not extend beyond the end of the contract period; all services and delivery shall be made and the contract terms and conditions shall continue in effect until the completion of the order. Orders for tasks which extend beyond the fiscal year for which funds are available shall include FAR 52.232-19 Availability of Funds for the Next Fiscal Year. The purchase order shall specify the availability of funds and the period for which funds are available.
- b. All task orders are subject to the terms and conditions of the contract. In the event of conflict between a task order and the contract, the contract will take precedence.

**4. PERFORMANCE OF SERVICES**

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- a. The Contractor shall commence performance of services on the date agreed to by the Contractor and the ordering activity.
- b. The Contractor agrees to render services only during normal working hours, unless otherwise agreed to by the Contractor and the ordering activity.
- c. The ordering activity should include the criteria for satisfactory completion for each task in the Statement of Work or Delivery Order. Services shall be completed in a good and workmanlike manner.
- d. Any Contractor travel required in the performance of IT Services must comply with the Federal Travel Regulation or Joint Travel Regulations, as applicable, in effect on the date(s) the travel is performed. Established Federal Government per diem rates will apply to all Contractor travel. Contractors cannot use GSA city pair contracts.

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**5. STOP-WORK ORDER (FAR 52.242-15) (AUG 1989)**

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a. The Contracting Officer may, at any time, by written order to the Contractor, require the Contractor to stop all, or any part, of the work called for by this contract for a period of 90 days after the order is delivered to the Contractor, and for any further period to which the parties may agree. The order shall be specifically identified as a stop-work order issued under this clause. Upon receipt of the order, the Contractor shall immediately comply with its terms and take all reasonable steps to minimize the incurrence of costs allocable to the work covered by the order during the period of work stoppage. Within a period of 90 days after a stop-work is delivered to the Contractor, or within any extension of that period to which the parties shall have agreed, the Contracting Officer shall either-

1. Cancel the stop-work order; or
2. Terminate the work covered by the order as provided in the Default, or the Termination for Convenience of the Government, clause of this contract.

b. If a stop-work order issued under this clause is canceled or the period of the order or any extension thereof expires, the Contractor shall resume work. The Contracting Officer shall make an equitable adjustment in the delivery schedule or contract price, or both, and the contract shall be modified, in writing, accordingly, if-

1. The stop-work order results in an increase in the time required for, or in the Contractor's cost properly allocable to, the performance of any part of this contract; and
2. The Contractor asserts its right to the adjustment within 30 days after the end of the period of work stoppage; provided, that, if the Contracting Officer decides the facts justify the action, the Contracting Officer may receive and act upon the claim submitted at any time before final payment under this contract.

c. If a stop-work order is not canceled and the work covered by the order is terminated for the convenience of the Government, the Contracting Officer shall allow reasonable costs resulting from the stop-work order in arriving at the termination settlement.

d. If a stop-work order is not canceled and the work covered by the order is terminated for default, the Contracting Officer shall allow, by equitable adjustment or otherwise, reasonable costs resulting from the stop-work order.

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**6. INSPECTION OF SERVICES**

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In accordance with FAR 52.212-4 CONTRACT TERMS AND CONDITIONS--COMMERCIAL ITEMS (MAR 2009) (DEVIATION I - FEB 2007) for Firm-Fixed Price orders and FAR 52.212-4 CONTRACT TERMS AND CONDITIONS COMMERCIAL ITEMS (MAR 2009) (ALTERNATE I OCT 2008) (DEVIATION I - FEB 2007) applies to Time-and-Materials and Labor-Hour Contracts orders placed under this contract.

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**7. RESPONSIBILITIES OF THE CONTRACTOR**

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The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City, or otherwise) covering work of this character. If the end product of a task order is software, then FAR 52.227-14 (Dec 2007) Rights in Data - General, may apply.

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**8. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

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Subject to security regulations, the ordering activity shall permit Contractor access to all facilities necessary to perform the requisite IT Services.

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**9. INDEPENDENT CONTRACTOR**

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All IT Services performed by the Contractor under the terms of this contract shall be as an independent Contractor, and not as an agent or employee of the ordering activity.

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**10. ORGANIZATIONAL CONFLICTS OF INTEREST**

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a. Definitions.

“Contractor” means the person, firm, unincorporated association, joint venture, partnership, or corporation that is a party to this contract.

“Contractor and its affiliates” and “Contractor or its affiliates” refers to the Contractor, its chief executives, directors, officers, subsidiaries, affiliates, subcontractors at any tier, and consultants and any joint venture involving the Contractor, any entity into or with which the Contractor subsequently merges or affiliates, or any other successor or assignee of the Contractor.

An “Organizational conflict of interest” exists when the nature of the work to be performed under a proposed ordering activity contract, without some restriction on ordering activities by the Contractor and its affiliates, may either (i) result in an unfair competitive advantage to the Contractor or its affiliates or (ii) impair the Contractor’s or its affiliates’ objectivity in performing contract work.

b. To avoid an organizational or financial conflict of interest and to avoid prejudicing the best interests of the ordering activity, ordering activities may place restrictions on the Contractors, its affiliates, chief executives, directors, subsidiaries and subcontractors at any tier when placing orders against schedule contracts. Such restrictions shall be consistent with FAR 9.505 and shall be designed to avoid, neutralize, or mitigate organizational conflicts of interest that might otherwise exist in situations related to individual orders placed against the schedule contract. Examples of situations, which may require restrictions, are provided at FAR 9.508.

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**11. INVOICES**

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The Contractor, upon completion of the work ordered, shall submit invoices for IT services. Progress payments may be authorized by the ordering activity on individual orders if appropriate. Progress payments shall be based upon completion of defined milestones or interim products. Invoices shall be submitted monthly for recurring services performed during the preceding month.

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**12. PAYMENTS**

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For firm-fixed price orders the ordering activity shall pay the Contractor, upon submission of proper invoices or vouchers, the prices stipulated in this contract for service rendered and accepted. Progress payments shall be made only when authorized by the order. For time-and-materials orders, the Payments under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to time-and-materials orders placed under this contract. For labor-hour orders, the Payment under Time-and-Materials and Labor-Hour Contracts at FAR 52.212-4 (MAR 2009) (ALTERNATE I – OCT 2008) (DEVIATION I – FEB 2007) applies to labor-hour orders placed under this contract. 52.216-31(Feb 2007) Time-and-Materials/Labor-Hour Proposal Requirements—Commercial Item Acquisition As prescribed in 16.601(e)(3), insert the following provision:

(a) The Government contemplates award of a Time-and-Materials or Labor-Hour type of contract resulting from this solicitation.

(b) The offeror must specify fixed hourly rates in its offer that include wages, overhead, general and administrative expenses, and profit. The offeror must specify whether the fixed hourly rate for each labor category applies to labor performed by—

- (1) The offeror;
- (2) Subcontractors; and/or
- (3) Divisions, subsidiaries, or affiliates of the offeror under a common control.

**13. RESUMES**

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Resumes shall be provided to the GSA Contracting Officer or the user ordering activity upon request.

**14. INCIDENTAL SUPPORT COSTS**

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Incidental support costs are available outside the scope of this contract. The costs will be negotiated separately with the ordering activity in accordance with the guidelines set forth in the FAR.

**15. APPROVAL OF SUBCONTRACTS**

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The ordering activity may require that the Contractor receive, from the ordering activity's Contracting Officer, written consent before placing any subcontract for furnishing any of the work called for in a task order.

**16. DESCRIPTION OF IT SERVICES AND PRICING**

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Please refer to the attached Professional Information Technology Labor Category Descriptions and GSA pricing.

## **INFORMATION TECHNOLOGY LABOR CATEGORY DESCRIPTIONS**

### **FST-1 FIBER OPTIC CABLE SPLICE TECHNICIAN**

Splices and tests fiber optic cable to manufacturer's and industrial specifications using mechanical or fusion methods; utilizes test equipment to determine signal loss, reflectivity and dispersion; generates detailed cable records and electronic or hard copy test results. Works with single mode and multi-mode fiber optic cable, splice cases, manhole racking systems, splice tray organizers, patch panels, and related connectors and hardware. Generates detailed cable records and electronic and/or hard copy test results. Requires high school diploma or equivalent and 2 years fiber optic cable splicing and testing experience.

### **PRM-1 PROGRAM MANAGER**

Directs and coordinates the efforts of project managers on multiple-site or multi-faceted projects. Develops schedules and time lines using the critical path method; identifies manpower and resource requirements; generates cost analyses and program budgets; resolves task conflicts and establishes priorities; assures compliance with federal, state and local safety and security codes. Generates periodic status reports for the customer and participates in meetings to discuss issues and progress. Requires a BS degree and 4 years project management experience, or 12 years project management experience.

### **PRJ-1 PROJECT MANAGER**

Provides overall direction and management of each task awarded under the Blanket Ordering Agreement. Supervises contractor personnel assigned to the contract. Controls and allocates all resources necessary to perform the assigned tasks, to include personnel, materials, test equipment and team tools. Sets up and monitors milestones and schedules associated with each specific task. This position requires 3-5 years of background in complex project management. Incumbents must have an in-depth knowledge of implementations issues related to the design, installations and support of a large client/server application distributed over a heterogeneous LAN/WAN environment. An undergraduate degree in Computer Science-Telecommunications from an accredited college/university is required.

### **WCT-1 WIRING/CABLE TECHNICIAN – VOICE, DATA AND VIDEO**

Installs and maintains copper and fiber optic cable distribution systems, including building pathways, vertical and horizontal plant, Main Distribution Frames (MDF), Intermediate Distribution Frames (IDF), building entrance protectors, raceways and ducts. Maintains cable plant records. Requires high school diploma or equivalent and 2 years wiring/cable experience.

### **CA-TECH-II WIRE/CABLE TECHNICIAN II**

Installation & Maintenance of Cable Infrastructure Networks; High School diploma; 3 plus years experience; Knowledgeable in all cable colors and ANSI/TIA/EIA - 568-B, 569-B, 570-A, 606-A, 607A Interfaces; Certified by manufacturer on wire/cable products; Knowledgeable reading blueprints & adhering to construction specifications. Duties include the installation of station and riser cable and termination of all station and terminal hardware.

**CA-FO FIBER OPTIC CABLE ENGINEER**

Installation & Maintenance of a Fiber Infrastructure Networks; High School diploma; Knowledgeable of termination techniques, tools, testers required in the field; Able to troubleshoot indoor/outdoor fiber cabling; Understanding of all types of connectors, Anarobic, UV, Hot melt, Unicam and the ability to fusion splice. Duties include the installation and termination of fiber optic cabling.

**CA-IDE INFRASTRUCTURE DESIGN ENGINEER**

Infrastructure Design Engineer is a designation for individuals who demonstrate expertise in the design, integration, and implementation of telecommunications (voice, data, video, audio, & other low-voltage control) transport systems & their related infrastructure components. An IDE is responsible for the detailed design of new systems &/or the integration of a design into an existing system. Must possess Registered Communications Distribution Designer (RCDD) certification which is a designation globally recognized within the telecommunications industry.

**TT-1 TELEPHONE TECHNICIAN**

Installation & Maintenance of KTS & PBX equipment. High school diploma, Basic knowledge of systems and cable network; Duties include moves, adds, and changes of existing telephone systems, installing designation strips and placement of telephone on new system installation, and station maintenance and trouble shooting.

**C-TT-2 CERTIFIED TELEPHONE SYSTEM TECHNICIAN**

Installation & Maintenance of KTS & PBX equipment & VMS ; Ports & Peripheral Equipment Set-Up ; High School diploma; Certified on system by manufacturer; 2 plus years experience. Duties include programming new system features and applications, installing new software and hardware applications, system and applications maintenance and trouble shooting

**TSDA TELEPHONE SYSTEM DESIGN ENGINEER**

Sales and Basic Design Assistance for Traditional Telephony networks; High School diploma; Certified by manufacturer on network design and system configuration; 5 plus year experience. Knowledgeable in traffic engineering utilizing Poison or Erland distribution formulas. Duties include designing new system configurations, new telecommunications networks, and new software and hardware applications.

**STE SENIOR TELEPHONY ENGINEER**

NTAC Engineer, Advanced Voice Network Design Assistance; Certified on multiple systems by manufacture; Master certification on manufacture product line. 5 plus yeas experience. Duties include designing new system configurations, new telecommunications networks, and new software and hardware applications.

**CSDA SENIOR SYSTEM DESIGN ENGINEER**

Consulting, design, and design management of converged voice/data networks. College Degree with engineering emphasis; Knowledgeable in traffic engineering utilizing Poisson or Erlang distribution formulas. Duties include working with senior customer management to design and implement multimode networks, VOIP applications, and advanced system features and applications. Provides long term direction to the customer in telecommunications trends and applications.

**TFSE-1 TELECOMMUNICATIONS FIELD SERVICE ENGINEER 1**

Installation & Programming of Voice/Data Networks , Advanced Voice Mail and IVR Systems, and Computer Telephony Integration (CTI) Applications; , High School Diploma; 1-5 years Network, VM/IVR and or CTI experience. Duties include the management and implementation of advanced telecommunications systems and applications and trouble shooting recurring system and software problems.

**TFSE-2 TELECOMMUNICATIONS FIELD SERVICE ENGINEER 2**

Installation & Programming of Voice/Data Networks , Advanced Voice Mail and IVR Systems, and Computer Telephony Integration (CTI) Applications; , High School Diploma; Manufacture certification on all applications; 5 plus years Network, VM/IVR and or CTI experience. Duties include the management and implementation of advanced telecommunications systems and applications and trouble shooting recurring system and software problems.

**NET-1 IT NETWORK TECHNICIAN**

Installation, Configuration, and Management of Data Networks (incl. Servers, Clients, VoIP, VoFR, TCP/IP, ATM) ; High School Diploma; Entry level IT Network Technician; 1-5 years experience. .Duties include design, implementation and trouble shooting of computer based systems and applications such as unified voice mail, VOIP applications and CTI applications

**NET-2 IT NETWORK ENGINEER**

Installation, Configuration, and Management of Data Networks (incl. Servers, Clients, VoIP, VoFR, TCP/IP, ATM); Certified on Active Voice and Cisco Unity Voice Mail System: High School Diploma required; College level courses preferred; 5 plus years experience. MCSE/CCNA or equivalent required. Duties include design, implementation and trouble shooting of computer based systems and applications such as unified voice mail, VOIP applications and CTI applications

**D-PJM DATA PROJECT MANAGER**

Overall management responsibility for individual projects up to 250 stations to include network design-build & support, estimating, project & work scheduling, billing, material ordering & customer interface; Provides Leadership and Manages Installation Team(s) and Resources, Coordinates installation/project with Customer, Prepares and monitors project plans, and responsible for development, execution, and delivery of project deliverables; High School Diploma; Good working knowledge of Word, Excel, and Microsoft Project for Windows; Knowledgeable in Infrastructure, Trunking and Systems; good verbal and written communications skills;

**D-PM DATA PROGRAM MANAGER**

Overall management responsibility for multi-node projects or individual projects greater than 250 stations to include network design-build & support, estimating, project & work scheduling, billing, material ordering & customer interface; Provides Leadership and Manages Installation Team(s)) and Resources, Coordinates installation/project with Customer, Prepares and monitors project plans, and responsible for development, execution, and delivery of project deliverables; High School Diploma; Good working knowledge of Word, Excel, and Microsoft Project for Windows; Knowledgeable in Infrastructure, Trunking and Systems; good verbal and written communications skills;

**CSR CUSTOMER SERVICE REPRESENTATIVE**

Self-explanatory, Includes On-Site Help Desk Support; High School Diploma; Good written and verbal communications skills; good organizational skills; Computer skills; Knowledgeable in Word, Excel, and Power Point;

**TT TELEPHONY TRAINER**

Conduct training for customers at the station user and administrator level; High School Diploma; Manufacture training on system and station features; Good written and verbal communications skills; good organizational skills; Computer skills; Knowledgeable in Word, Excel, and Power Point;

**CTI-TT CTI APPLICATIONS TRAINER**

Conduct training for customers at the station user and administrator level; High School Diploma; Manufacture training on system and station features; Good written and verbal communications skills; good organizational skills; Computer skills; Knowledgeable in Word, Excel, and Power Point; Certified by manufacture on CTI /VM Systems and Features

**TC TRIP CHARGE**

(Per Work Order)

### INFORMATION TECHNOLOGY LABOR CATEGORY RATES

SIN	PRODUCT NUMBER	DESCRIPTION	GSA CATALOG PRICE
		<b>Standard Labor Rate</b>	
132-51	FST-1	Fiber Optic Cable Splice Tech.	\$51.62
132-51	PRM-1	Program Manager	\$100.26
132-51	PRJ-1	Project Manager	\$74.66
132-51	WCT-1	Wiring/Cable Technician - Voice, Data and Video	\$42.33
132-51	CA-TECH-II	Wire/Cable Technician II	\$47.86
132-51	CA-FO	Fiber Optic Cable Engineer	\$57.43
132-51	CA-IDE	Infrastructure Design Engineer	\$81.36
132-51	TT-1	Telephone Technician	\$62.22
132-51	C-TT-2	Certified Telephone System Technician	\$90.93
132-51	TSDA	Telephone System Design Engineer	\$119.65
132-51	STE	Senior Telephony Engineer	\$119.65
132-51	CSDA	Senior System Design Engineer	\$191.44
132-51	TFSE-1	Telecommunications Field Service Engineer 1	\$95.72
132-51	TFSE-2	Telecommunications Field Service Engineer 2	\$119.65
132-51	NET-1	IT Network Technician	\$90.93
132-51	NET-2	IT Network Engineer	\$143.58
132-51	D-PJM	Data Project Manager	\$90.93
132-51	D-PM	Data Program Manager	\$119.65
132-51	CSR	Customer Service Representative	\$90.93
132-51	TT	Telephony Trainer	\$90.93
132-51	CTI-TT	CTI Applications Trainer	\$100.50

**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

***PREAMBLE***

Black Box Corporation of Pennsylvania provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

***COMMITMENT***

- To actively seek and partner with small businesses.
- To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.
- To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.
- To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.
- We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Cathy Burns  
Purchasing Manager  
724 873-6700  
[cathy.burns@blackbox.com](mailto:cathy.burns@blackbox.com)





BPA NUMBER \_\_\_\_\_

(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

- (1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:  

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
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- (2) Delivery:  

DESTINATION	DELIVERY SCHEDULES / DATES
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- (3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

- (4) This BPA does not obligate any funds.

- (5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

- (6) The following office(s) is hereby authorized to place orders under this BPA:  

OFFICE	POINT OF CONTACT
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- (7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

- (8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

- (9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

- (10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

**BASIC GUIDELINES FOR USING  
“CONTRACTOR TEAM ARRANGEMENTS”**

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract. Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.



AUTHORIZED DEALERS

SIN 132-8 PURCHASE OF EQUIPMENT, SIN 132-8 HARDWARE  
INSTALLATION SERVICES, SIN 132-12 MAINTENANCE SERVICES, SIN 132-  
51 IT PROFESSIONAL SERVICES

*These Partners have Distribution Agreements with Black Box Corporation of Pennsylvania:*

**NextiraOne Federal, LLC**  
**d/b/a Black Box Network Services**  
510 Spring Street, Suite 200  
Herndon, VA 20170  
Contact: Karen Sorenson  
karen.sorenson@nextiraonefederal.com  
Phone - 703-885-7900  
Fax – 703 885-7990

**Nu-Vision Technologies, LLC**  
**d/b/a Black Box Network Services**  
6000 New Horizons Boulevard  
Amityville, NY 11701  
Contact: Paul Anthony  
paul.anthony@nuvt.com  
Phone - 631-841-5200  
Fax – 631 841-5209

**Black Box Network Services, Inc. -  
Government Solutions**  
1010 Haley Road  
Murfreesboro, TN 37129  
Contact: Jim Randolph  
jrandolph@bbns-gov.com  
Phone - 615 890-3505  
Fax – 615 890-3575

**Scottel Voice & Data, Inc.**  
**d/b/a Black Box Network Services**  
11261 Washington Blvd.  
Culver City, CA 90230  
Contact: Linda Brown  
Linda.brown@blackbox.com  
Phone – 310 737-7389  
Fax – 310 237-7883

AUTHORIZED DEALERS

SIN 132-8 PURCHASE OF EQUIPMENT ONLY

*For product orders only, these Partners have Distribution Agreements with Black Box Corporation of  
Pennsylvania:*

**B&C Telephone**  
**d/b/a Black Box Network Services**  
800 SW 34<sup>th</sup> Street Suite A  
Renton, WA 98057  
Contact: Robert Tate  
Rob.tate@blackbox-nw.com  
Phone: 425-291-1305  
Fax: 206-767-6880



AUTHORIZED DEALERS

SIN 132-9 REFURBISHED EQUIPMENT

*For product orders only .. these Partners have Distribution Agreements with Black Box Corporation of Pennsylvania:*

**Vibes Technologies, Inc.**  
**d/b/a Black Box Resale Services**  
7125 Northland Terrace, N.  
Brooklyn Park, MN 55428  
Contact: Becky Sorenson  
Becky.sorenson@mn.blackbox.com  
Phone – 763-971-6992  
Fax – 763-9871-6278

**Scottell Voice & Data Inc.**  
**d/b/a BlackBox Network Services**  
11261 Washington Boulevard  
Culver City, CA 90230  
Contact: Linda Brown  
Linda.brown@blackbox.com  
Phone – 310-737-7389  
Fax—310-237-7883