

Black Box Network Services is the largest NEC Unified Solutions dealer in North America with design, implementation, and support capabilities throughout the United States and Canada. With solutions for enterprise, as well as small to mid-sized businesses, and expertise with clients in all industries, an NEC solution implemented and supported by Black Box Network Services may be exactly what your business needs.

## Why NEC Unified Solutions?

### History and Stability

- » \$42 billion in annual revenues; 48,000 patents.
- » \$3B+ in research and development annually.
- » #1 in telephony extension line shipments\*.

### Reliability

- » True “five nines” of reliability (99.999%).
- » CPU redundancy provides uninterrupted service through hot stand-by architecture.
- » Power redundancy.

### Scalability

- » Scale from ten to tens of thousands of endpoints with up to 192,000 ports on a single image.
- » Native IP and TDM enabled systems use both IP and digital telephones; uses the same telephones, software, and voice switches.

### Ease of Management

- » Centralized management of all sites, switches, phones, and servers.
- » LDAP Auto Provisioning System.

### End-User Productivity and Mobility Tools

- » Outlook® integration unified messaging.
- » Mobility, Web, and video collaboration.
- » Softphone and Bluetooth® handsets.
- » SIP trunk and telephone enabled.
- » XML application on telephones.

### Support

- » Training centers throughout North America.
- » 5-year extended service protection plan.

### Customer Satisfaction

- » Nominated for an award from Miercom for the most resilient IP terminals tested to date and the only IP phone to pass the testing with zero failures.

\*According to Gartner (March 2009).

## Why Black Box Network Services?

### History and Stability

- » Founded in 1976.
- » \$1B in annual revenues; NASDAQ (BBOX).
- » 175,000 clients and 194 offices worldwide.
- » More than 4500 Team Members worldwide.

### Approach

- » Independent provider of communications solutions and services.
- » Our clients receive objective advice and technology recommendations based on their unique requirements.
- » Our relationship with NEC is important, but our priority is to always deliver solutions that meet our clients’ needs.

### Breadth

- » Diverse portfolio—no other provider offers the breadth of solutions that we do.
- » Value-added reseller of platforms and applications from the industry’s top manufacturers like NEC—and through our own line of products and maintenance services.
- » We offer voice communications and data infrastructure solutions.

### Experience

- » Largest NEC dealer in North America.
- » More than 30 years of experience designing, implementing, and maintaining voice and data solutions.
- » Currently maintain more than 4M ports.
- » Support an extensive range of platforms, including legacy systems, for clients in all industries.

### Expertise

- » Can deliver NEC solutions without subcontractors for installation, support, and maintenance.
- » One of the largest NEC certified teams in the country.

### Customer Support

- » Dedicated NEC Unified Solutions support team.
- » Support centers throughout the U.S.
- » Technical support available 24/7/365.



**BLACK BOX**  
NETWORK SERVICES

**NEC**

### About NEC

NEC Unified Solutions Inc., a global provider of business communication solutions, delivers innovative products, applications, and services that help customers unify their businesses through role-based communications. NEC® offers a complete portfolio of solutions for mobility, unified communications, voice, video, contact center, data and management services, and an open migration path to protect communication network investments. NEC Unified Solutions serves as the North American communications integration arm of global giant NEC Corporation for Fortune 1000, as well as small to mid-sized businesses in vertical markets such as hospitality, education, government, and healthcare. NEC continues to rank as a leader in the global telephony and key systems markets, as well as consistently receives top customer satisfaction ratings for its IP Telephony assessment and implementation services. To learn more, visit [www.necunified.com](http://www.necunified.com)

### About Black Box Network Services

Black Box Network Services is the world's largest technical services company dedicated to designing, building, and maintaining today's complicated voice communications and data infrastructure systems. Black Box Network Services delivers comprehensive voice communications and data infrastructure solutions for organizations of all sizes and in all industries. With more than 30 years of experience and an uncompromising commitment to customer support, Black Box Network Services serves 175,000 clients in 141 countries with 194 offices throughout the world. To learn more, visit [www.blackbox.com](http://www.blackbox.com).

### To Learn More

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